

# Consensio

EXCEPTIONAL CHALETS • EXCEPTIONAL SERVICE

## The Future of the Luxury Chalet Industry Post-COVID 19

After the initial shock and early closure of their world class chalets across the resorts of Méribel, Val d'Isère and Courchevel in the French Alps, the directors of [Consensio](#) have been taking time to reflect on what the future of the ski chalet market may look like.

It is clear is that there will be a demand for Alpine properties and not just for a week's break. Clients are looking for a safe haven, and where would be better than in your own retreat either during the summer months or for the whole winter ski season.



Ceri Tinley Managing Director of Consensio says “While the odd enquiry would come through for a client wanting to take a sabbatical and live in a ski resort for a winter season, recently we have seen unprecedented enquiries over the last month for longer-term options. Ranging from summer rentals from June to September, through to a full year booking from this May through to May 2021. Some clients want the full service, and others want to bring their whole team along with their family to include grandparents and children.”

Apart from the standard requests for facilities such as gyms and pools along with security and privacy, it seems that people are desperate to be able to walk from their front door into nature, away from others. They want to be away from crowds and feel safe cocooned within their ‘bubble’. For the individuals where cost isn't an issue, renting your very own Alpine hideaway is the ideal solution. Once travel restrictions are lifted, staying in a chalet in a ski resort with its own helipad will allow clients to travel safely via private jet and be whisked by helicopter safely to resort.

Alongside their normal portfolio of both catered and non-catered properties, Consensio is working with the owners of Alpine properties to be able to offer long term or seasonal rentals and are adapting their normal exceptional service levels to produce a completely bespoke, tailor-made level of service depending on the clients' need.

For example, Consensio's [Chalet Montana](#), located in the private enclave of Les Carats in Val d'Isère, is available for the whole winter season (or longer) and comes complete with ski-in/ski-out access and your own pool and spa area. Sleeping 10 adults and 4 children, it has an office for remote working and separate TV snug.

Price – £750k for the whole winter in Chalet Montana.  
The price of other length stays can be provided on demand.

Find out more about Consensio's chalets here: [www.consensiochalets.co.uk](http://www.consensiochalets.co.uk)  
[Hi-Res Media Fire Images](#)

